

October 30, 2017

RE: Letter of Reference for Yang Xiong

To Whom It May Concern:

I have known Mr. Yang Xiong for approximately 4 years through a mutual friend. The nature of our friendship started out as a business partnership. Through interaction with Mr. Xiong, our relationship grew to one of friendship, mainly because he showed how much he cared about the people in his business. I am pleased to recommend Mr. Yang Xiong for positions of management and leadership.

Mr. Xiong has shown exemplary ability to speak to a large audience with concise information. In one particular meeting, Mr. Xiong was able to take control of a meeting that was getting heated. He was able to not only calm the parties down but also redirect the conversation to the matter at hand, which from my military background is a quality of a true leader. I also would like to add to the previous statement that this group was made up with a very diversified cultural audience.

Mr. Xiong's managerial skills are commendable. He has produced informative PowerPoint and graphical charts that truly were a help to hundreds of people. For example, Mr. Xiong was able to graphically show how much money could potentially be made by making a few adjustments to what our group was doing.

In conclusion, I would highly recommend Yang Xiong for employment, not only has he been honest and dedicated to the success and welfare of my family but he shows the same care, trust and dedication to all those he comes in contact.

Best regards,

A handwritten signature in black ink that reads "Steve Lewandowski". The signature is written in a cursive, flowing style.

Steve Lewandowski, USAF ret.
{address will be given upon request}

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